

STATEMENT FOR STANDALONE AUDITED FINANCIAL RESULTS  
FOR THE QUARTER AND YEAR ENDED 31.03.14

Rs. In Lakhs

S. No.	Particulars	Three Months Ended	Preceding Three Months Ended	Corresponding Three months ended	Year to date figures for current Year ended	Year to date figures for Previous Year ended
		31-03-2014	31-12-2013	31-03-2013	31-03-2014	31.03.13
		Audited	Audited	Audited	Audited	Audited
1	<b>Income from operations</b>					
	(a) Net sales/income from operations (Net of excise duty)	4737.46	2579.56	3971.08	11973.63	10885.80
	(b) Other operating income	0.00	0.00	0.00	0.00	0.00
	<b>Total income from operations (net)</b>	<b>4737.46</b>	<b>2579.56</b>	<b>3971.08</b>	<b>11973.63</b>	<b>10885.80</b>
2	<b>Expenses</b>					
	(a) Cost of materials consumed	481.24	276.43	459.83	1202.93	1137.47
	(b) Purchases of stock-in-trade	2894.18	1735.16	2125.78	7313.55	6275.42
	(c) Changes in inventories of finished goods, work-in-progress and stock-in-trade	-364.63	-33.00	5.61	-385.88	-454.78
	(d) Employee benefits expense	98.58	96.65	92.79	378.48	440.20
	(e) Depreciation and amortisation expense	171.67	133.09	-29.14	570.94	532.37
	(f) Other expenses (Any item exceeding 10% of total expenses relating to continuing operations to be shown separately) (includes rates and taxes) (Including R & D revenue expenditure of Rs.51.27 lakhs)	854.66	136.73	766.88	1247.87	1787.34
	<b>Total expenses</b>	<b>4135.70</b>	<b>2345.06</b>	<b>3421.75</b>	<b>10327.89</b>	<b>9718.02</b>
3	<b>Profit / (Loss) from operations before other income, finance costs and exceptional items(1-2)</b>	<b>601.76</b>	<b>234.50</b>	<b>549.33</b>	<b>1645.74</b>	<b>1167.79</b>
4	Other income	0.00	0.00	0.00	0.00	0.00
5	<b>Profit / (Loss) from ordinary activities before finance costs and exceptional items (3 + 4)</b>	<b>601.76</b>	<b>234.50</b>	<b>549.33</b>	<b>1645.74</b>	<b>1167.79</b>
6	Finance costs	148.29	151.13	117.67	535.20	479.61
7	<b>Profit / (Loss) from ordinary activities after finance costs but before exceptional items (5 + 6)</b>	<b>453.47</b>	<b>83.37</b>	<b>431.66</b>	<b>1110.54</b>	<b>688.18</b>
8	Exceptional items	0.00	0.00	0.00	0.00	0.00
9	Profit / (Loss) from ordinary activities before finance costs but before tax (7 + 8)	453.47	83.37	431.66	1110.54	688.18
10	Tax expense	43.12	5.01	146.29	73.87	167.44
11	<b>Net profit or loss from ordinary activities after Tax (9-10)</b>	<b>410.35</b>	<b>78.36</b>	<b>285.37</b>	<b>1036.67</b>	<b>520.74</b>
12	Extraordinary items (net of tax expense Rs. )	0.00	0.00	0.00	0.00	0.00
13	<b>Net Profit / (Loss) for the period (11 + 12)</b>	<b>410.35</b>	<b>78.36</b>	<b>285.37</b>	<b>1036.67</b>	<b>520.74</b>
14	Share of profit / (loss) of associates*	0.00	0.00	0.00	0.00	0.00
15	Minority interest *	0.00	0.00	0.00	0.00	0.00
16	<b>Net Profit / (Loss) after taxes, minority interest and share of profit / (loss) of associates (13 +14+15)*</b>	<b>410.35</b>	<b>78.36</b>	<b>285.37</b>	<b>1036.67</b>	<b>520.74</b>
17	Paid-up equity share capital (Face Value of the the Share shall be indicated)	1890.67	1890.67	1890.67	1890.67	1890.67
18	Reserve excluding Revaluation Reserves as per balance sheet of previous accounting year	10398.39	10398.39	10398.39	10398.39	10398.39
19.	i. Earnings per share (before extraordinary items) (of Rs.10/- each) (not annualised):					
	(a) Basic	2.17	0.41	1.51	5.48	2.75
	(b) Diluted	2.17	0.41	1.51	5.48	2.75
	ii. Earnings per share (after extraordinary items) (of Rs.10/- each) (not annualised):					
	(a) Basic	2.17	0.41	1.51	5.48	2.75
	(b) Diluted	2.17	0.41	1.51	5.48	2.75

See accompanying note to the financial results

\* Applicable in the case of consolidated results.

**Note:** The classification / disclosure of items in the financial results shall be in accordance with the Revised Schedule VI of the Companies Act, 1956. Further to the above, profit/loss from discontinuing operations, if any, included in the above shall be disclosed with details thereof.**Part II** Pochiraju Industries Limited  
SELECT INFORMATION FOR THE QUARTER AND YEAR ENDED 31.03.2014

Sl. No.	Particulars	Three Months Ended	Preceding Three Months Ended	Corresponding Three months ended	Year to date figures for current Year ended	Year to date figures for Previous Year ended
		31-03-2014	31-12-2013	31-03-2013	31-03-2014	31.03.13
		Audited	Audited	Audited	Audited	Audited
A	<b>PARTICULARS OF SHAREHOLDING</b>					
1	Public shareholding					
	i. Number of shares	12584411	12584411	12584411	12584411	12584411
	ii. Percentage of Shareholding	66.56%	66.56%	70.28%	66.56%	70.28%
2	Promoters and Promoter Group Shareholding					
	**					
	a) Pledged / Encumbered					
	i. Number of shares	0	0	0	0	0
	ii. Percentage of shares (as a % of the total shareholding of promoter and promoter group)	0	0	0	0	0
	iii. Percentage of shares (as a % of the total share capital of the company)	0	0	0	0	0
	b) Non - encumbered					
	i. Number of shares	6322264	6322264	5322264	6322264	5322264
	ii. Percentage of shares (as a % of the total shareholding of promoter and promoter group)	100%	100%	100%	100%	100%
	iii. Percentage of shares (as a % of the total share capital of the company)	33.44%	33.44%	29.72%	33.44%	29.72%

Particulars	Three months ended 31.03.14
<b>B. INVESTOR COMPLAINTS</b>	
Pending at the beginning of the quarter	1
Received during the quarter	2
Disposed of during the quarter	3
Remaining unresolved at the end of the quarter	0

## Report on segment wise Revenue, Results and Capital Employed

Rs. In Lakhs

Sl. No.	Particulars	QUARTER ENDED		YEAR ENDED	
		31-03-2014	31-03-2013	31-03-2014	31-03-2013
		Audited	Audited	Audited	Audited
<b>1. Segment Revenue</b>					
a. Agri- Division	3901.00	3791.11	10524.68	10705.83	
b. Pharma - Division sales and stocks	836.00	179.97	1448.95	179.97	
<b>Total</b>	<b>4737.00</b>	<b>3971.08</b>	<b>11973.63</b>	<b>10885.80</b>	
<b>2. Segment Result (Profit before tax and interest (net of interest income) from each segment)</b>					
a. Agri- Division	600.21	633.88	1641.46	1329.51	
b. Pharma - Division	1.55	-84.55	4.28	-161.72	
<b>Total</b>	<b>601.76</b>	<b>549.33</b>	<b>1645.74</b>	<b>1167.79</b>	
Add: Interest income (net)	(148.29)	(117.67)	(535.20)	(479.61)	
<b>Profit before tax</b>	<b>453.47</b>	<b>431.66</b>	<b>1110.54</b>	<b>688.18</b>	
<b>3. Capital Employed (Segment Assets - Segment Liabilities)</b>					
a. Agri- Division	7,753.63	5441.58	7,753.63	5441.58	
b. Pharma - Division	635.22	635.22	635.22	635.22	
c. Bio Pharma & R&D	9467.92	9592.30	9,467.92	9592.30	
<b>Total</b>	<b>17,856.77</b>	<b>15669.10</b>	<b>17,856.77</b>	<b>15,669.10</b>	

**Notes:**

- The above results were reviewed by the audit committee taken on record by the Board of Directors of the company at its meeting held on 24th May, 2014 in subject to limited review by the auditors of the company.
- Previous quarter figures have been regrouped / re-casted wherever necessary .

For Pochiraju Industries Limited

Place: Hyderabad.  
Date: 24-05-2014P.SUDHAKAR  
Managing Director